

Methodology:

Step I: Consultation

- Discussion of intended price from Client standpoint, gathering of information about item (s), overview of eBay processes
- Creation of Client Account, discussion of payment arrangements after bidding has ended on item (s)

Step II: Drop-Off/Pickup

- Client provides inventoried list of item (s) to be sold, intended price and any relevant paperwork/information to be included in listing -Arrangement of delivery/pickup of goods, surcharge of \$10 for pickup to be subtracted from totality of final sale value
- In the case of oversize goods, pandjsoddities will waive pickup fees, and conduct all preliminary photographing at Client's home

Step III: Research and Listing

- Comprehensive and Exhaustive research of Item (s) to be listed
- Photographing Item (s) from variety of angles, highlighting features and benefits, utilizing Client's preliminary information
- List item (s) at best time/date so as to maximize amount of Views

Step IV: Wrapping, Invoicing/Shipping, Payment

- Careful and Meticulous wrapping, boxing, weighing allows us to quote a very accurate overall price to the buyer.
- We are always open to shipping suggestions if the buyer prefers one mode over another.

- Shipping of the item via USPS Priority Mail, DHL, UPS, or FedEx. -Invoicing and all. Customer Service is handled in house.
- Client's profit is calculated MINUS listing fees (fees eBay Charges for Pictures and any service to highlight bid), and Final Value Fees. Clients profit after eBay fees and possible shipping adjustments settles out to a 60/40 split of the sale price. Sixty percent to the client and forty percent to PandJs out of which comes about twenty percent for eBay.
- pandjsoddities take a commission of 20% after sale: the lowest commission rate in the Area
- Check is cut and sent to Client, per initial payment consultation